

VERKKOLASKUTUKSEN TILANNE EUROOPASSA

Pvm: 2022-11-09 Esiintyjä: Martti From



Agenda

1

5

Puhujan esittely

- Pagero lyhyesti 2
- Kehitys pohjoismaissa 3
- 4
 - Kehitys Eurooppa
 - Kehitys globaalisti
- Tulevaisuus 6



One connection - global reach

Taustaani

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+34 VUODEN KOKEMUS

Yli 30-vuoden kokemus erilaisten yritysten johtamisesta sekä vankka kokemus, niin tuloksenteosta kuin ICT tarpeista eri näkökulmista.

LUOTTOTEHTÄVIÄ Verkkolaskutukseen liittyen:

Tieken verkkolaskufoorumi eri ryhmissä lähes 20v: ohjaus-, operaattori- ja ohjelmistotaloryhmä

EU Komission tehtäviä mm: EU Multistake Forum, EMSFEI.



Martti From Account Director, Partners and Public sector

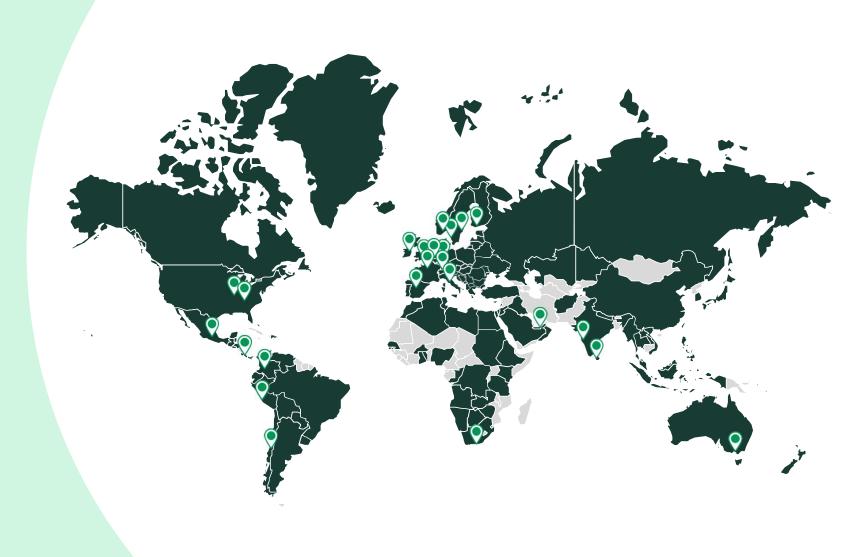
Globaali Verkosto



ASIAKKAITA 140+ MAASSA



12M+ YRITYKSEN VERKOSTO



Pagero participation in industry forums and associations around the world

Pagero is a member of



Gov. infrastructures (*with China, not all Peppol countries listed)

Pagero is connected to governmental infrastructures worldwide

Peppol The future is agen		BELGIUM	IMPUESTOS NACIONALES BOLIVIA	BRASIL	Servicio de Impuestos Internos CHILE	CHINA	DIAN colombia
Ministerio de Hacienda	mmFina	Peppol The future is open	NemHandel	Impuestos Internos	SER. Build de Brata Managa		
COSTA RICA	CROATIA	CYPRUS	DENMARK	DOMINICAN REPUBLIC	ECUADOR	EL SALVADOR	ESTONIA
		bund de Verwaltung digital		GN	Si		
FINLAND	FRANCE	GERMANY	GUATEMALA	INDIA	ITALY	LITHUANIA	LUXEMBOURG
	Servicio de Administración Tributaria			SET		ESPAP Entidade de Serviços Partilidados ad Administração Validação, D	SUNAT
MALTA	MEXICO	NETHERLANDS	PANAMA	PARAGUAY	POLAND	PORTUGAL	PERU
ILBA, LA DE ALLA DE AL			PostFinance ^{rr}	GELIR IDARESI BAŞKANLIĞI	HM Revenue & Customs	DIRECCIÓN GENERAL IMPOSITIVA	
SAUDI ARABIA	SLOVENIA	SPAIN	SWITZERLAND	TURKEY	UNITED KINGDOM	URUGUAY	

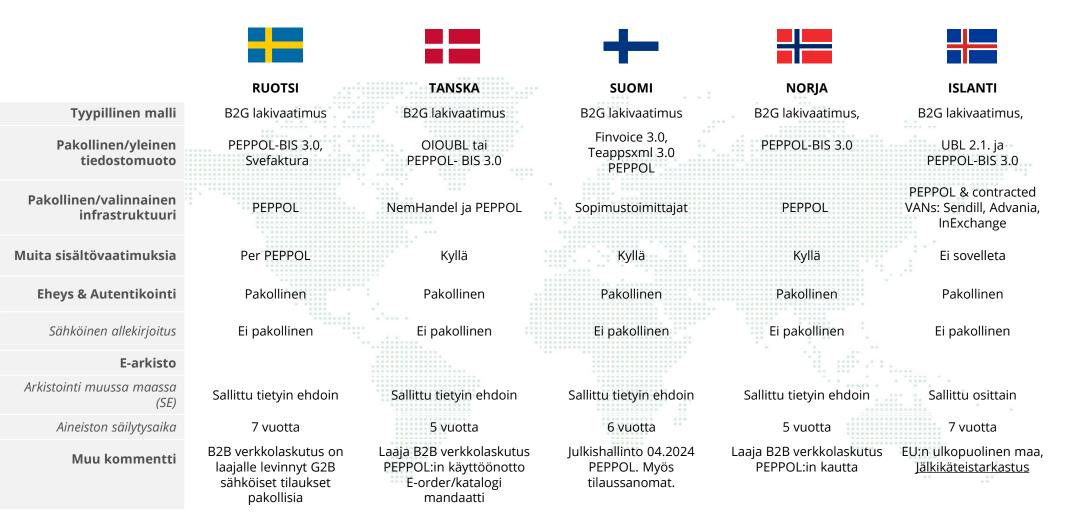
Governmental infrastructures

Pagero is connected to governmental infrastructures worldwide



KEHITYS POHJOISMAISSA

Esimerkkimaat



KEHITYS EUROOPASSA

Peppol

Peppol adoption: **B2G** e-invoicing within EEA

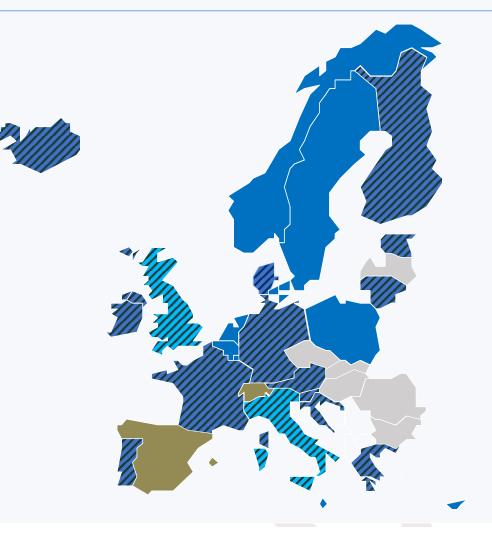
- Countries with B2G e-invoicing framework and Peppol as exclusive standard
- Countries with B2G e-invoicing framework and Peppol as one of standards
- Countries with B2G e-invoicing framework and sector-specific Peppol implementation
- Countries with B2G e-invoicing framework and NO Peppol adopted
 - Countries with NO B2G e-invoicing framework



Peppol

Peppol adoption: **B2G** elnvoicing within the EEA

- 8 countries with B2G e-invoicing framework and Peppol as exclusive standard (BE, CY, LU, MT, NL, NO, PL, SE)
- 13 countries with B2G e-invoicing framework and Peppol as one of standards (AT, DE, EE, FR, FI, GR, HR, IS, IE, LT, PT, SI, DK)
- 2 countries with B2G e-invoicing framework and sector-specific Peppol implementation (IT, UK)
 - 2 countries with B2G e-invoicing framework and NO Peppol adopted (ES, CH)
 - 6 countries with NO B2G e-invoicing framework (BG, CZ, HU, LV, RO, SK)



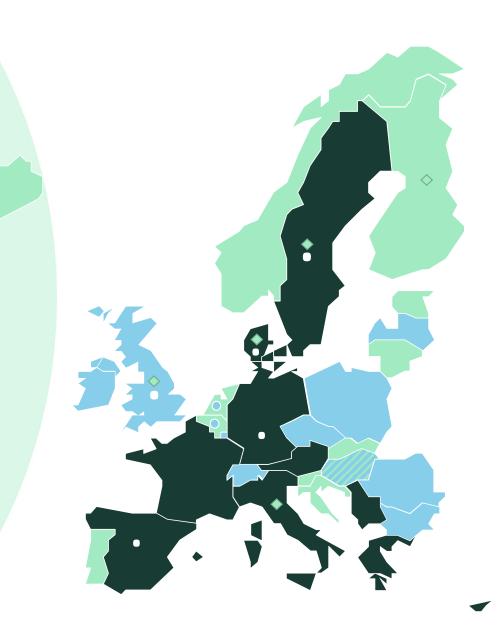
EEA B2G CTC mandates

Directive 2014/55/EU dictates that all contracting entities in all Members States to be able to receive and process electronic invoices by April 2020. All about EU procurement directive can be found in <u>the public</u> <u>procurement directive page</u>.

EU directive only focuses on the public entity buyer side, it does not impose any requirements on the supplier side, HOWEVER, some countries may include a supplier mandate, which means that suppliers (including non-residents) might also need to set up the ability to transmit e-invoices in a specific format and deliver invoices in a specific method. Some countries have even extended the mandatory requirements on issuance of e-documents i.e. e-orders, which is shown in the map well.



E-order mandate implemented or planned for the future



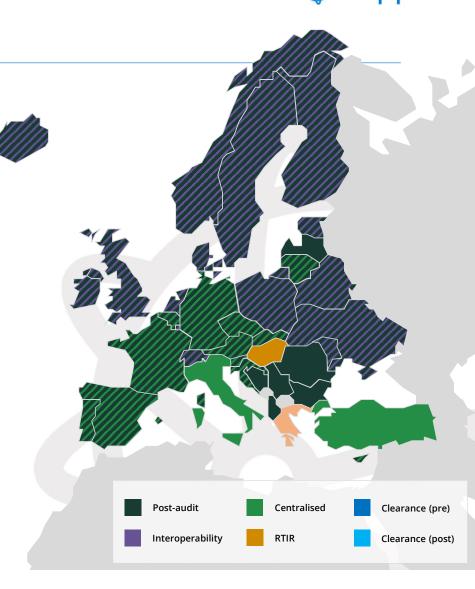
COUNTRY	MANDATE DATES & OTHER INFO		
Andorra	Buyer mandate only. No Foreign suppliers	Latvia	No B2G mandate. Starts on 2025
Austria	B2G supplier to Federal and Sub-Federal. No Foreign suppliers	Liechtenstein	No B2G mandate
Belgium	B2G supplier to Federal and Sub-Federal. Brussels for foreign suppliers	Lithuania	B2G supplier mandate. Non residents also included
Bulgaria	No mandate for suppliers	Luxembourg	No B2G mandate
Croatia	B2G supplier mandate.	Malta	No B2G mandate
Czechia	No mandate	Monaco	No B2G mandate
Cyprus	B2G supplier mandate expected from 2022	Netherlands	B2G supplier mandate for central Government
Denmark	B2G supplier mandate. It can be requested for foreign suppliers (public tender).	Norway	B2G supplier mandate. Foreign suppliers too
Estonia	B2G supplier mandate, foreign suppliers included.	Poland	B2G supplier mandate from 2023.
Finland	B2G supplier mandate, foreign suppliers included	Portugal	B2G supplier mandate. Foreign suppliers in scope
France	B2G supplier mandate, No foreign suppliers	Romania	B2G pilot program ongoing. Expected soon
	B2G suppliers to Federal and Bremen. Other states to mandate from 2022-2024 It	San Marino	No mandate
Germany	can be requested for foreign suppliers. both domestic and foreign, who fall under Section 14 of the German Civil Code (BGB	Serbia	B2G supplier mandate from January 2022
Greece	B2G supplier mandate form 2022.	Slovakia	B2G supplier mandate from 2022 including non resident
Hungary	No e-invoicing mandate. RTIR included for residents and non residents.	Slovenia	B2G supplier ramndate. Foreign suppliers included
Iceland	B2G supplier mandate and foreign supplier	Spain	B2G supplier mandate. It can be requested for foreign suppliers (public tender).
Ireland	No B2G supplier mandate.	Sweden	B2G supplier mandate. It can be requested for foreign suppliers (public tender).
	No 520 Supplet Halluate.	Switzerland	No mandate
Italy		UK	B2G supplier mandate for NHS Supply chain. Foreign suppliers in scope

DUNTRY	MODEL	MANDATE DATES & OTHER INFO	nvoicing/C	IC MOD	eis - E	:υκυρ
Albania	EFD (Electronic Fiscal Device)	Implemented Fisicalization in 2021, Post-Audit?	0			Doppol
Andorra	Portal only, Peppol in the future (B2G) Post-audit (B2B)	Implemented for B2G buyers since 2019 Format is Peppol BIS 3.0				eppor
Austria	Centralised, Peppol (B2G:Federal) Centralised (B2G: Sub-Fed) Post-audit (B2B)	Implemented for B2G buyers and suppliers Peppol enabled: Federal				
Belarus	Interoperability	E-invoicing not mandatory, but if done then must follow interoperability framework			THE STATE	
Belgium	Centralised, Peppol (B2G:Fed/Fland/Brus) Post-audit (B2B)	Implemented for B2G buyers and suppliers				
Bosnia and Herzegovina	Post-audit	Currently no e-invoicing requirements for either buyers or sup	pliers			
Bulgaria	Post-audit	E-invoice proposal under discussion Potential breach of Eprocurment directive				
Croatia	Centralised, Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers				
Czechia	Post-audit (B2G, B2B)	Country specific ISDOC invoicing format Fall with EU Directive, thus must have ability to receive EN forr	nat invoices			
Cyprus	Peppol (B2G) Post audit (B2B)	Implemented for B2G buyers only				
Denmark	Centralised, Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers Some private entities using Namhandel for inbound invoicing e-order (e-catelogs) mandate 2023	*			
Estonia	Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers	200			
Finland	Interoperability, Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers Peppol enabled (state treasury)				, 7
France	Centralised, Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers B2B mandate in 2024-2026				1)//m
Germany	Centralised, Peppol (B2G) Post-audit (B2B)	Implemented for Federal / Bremen, B2G buyers and suppliers Other states to mandate from 2022-2024 Very complex, as each state can have own platform and policy invocing,				
Greece	Post-Audit (B2B)	e-Book model for reporting of accounting data (2021) Proposed B2G e-invoicing mandatory for buyers and suppliers	2022			
Hungary	RTIR Post-Audit	RTIR Extended to all suppliers even non-residents operating in No mandate for e-invoicing	ни		Î	
Iceland	Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers				•
Ireland	Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers only				
Italy	Centralised	All B2G and B2B transactions routed via central platform Healthcare B2G e-ordering Cross-border invoice reporting from 2022		Post-audit	Centralised	Peppol

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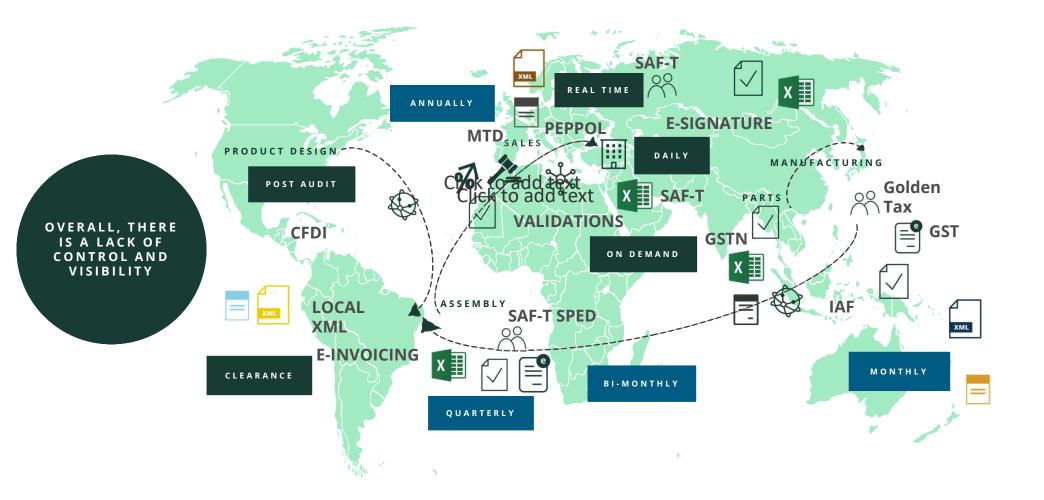
UNIKY	MODEL	MANDATE DATES & OTHER INFO C-ID	IVU
Latvia	Post-audit	Implemented for B2G buyers only XML and Peppol BIS format enabled	
Liechtenstein	Post-audit	Email submission in EN (xml) or pdf format B2G	
Lithuania	Centralised, Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers Country specific UBL 2.1 and Peppol enabled	
Luxembourg	Peppol (B2G) Post-audit (B2B	Voluntary B2G suppliers Peppol enabled (B2G)	
Netherlands	Peppol (B2G: Central) Post-audit (B2B)	Implemented for B2G buyers Mandatory to e-invoice central Government Peppol based, Country specific UBL	
Norway	Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers Peppol enabled	1
Poland	Centralised 2023 Peppol (B2G) Post-audit (B2B)	Peppol enabled (B2G) for now Mandatory e-invoicing for all from 2023	
Portugal	Centralised (B2G) Post-audit (B2B)	Implemented for B2G buyers for suppliers, micro businesses from 2022 Certified billing software, ATCUD, QR code, and eSig for PDF Country specific EN format (B2G)	
Romania	Centralised (B2G:Pilot) Post-audit	B2G e-invoicing pilot from Sept 2021	
Russia	Interoperability	E-invoicing not mandatory, but if done then must follow interoperability framework	
San Marino	Post audit Centralised: cross border	Mandatory e-invoicing cross border to Italy from July 2022 Country specific format	
Serbia	Centralised Post-audit	Mandatory e-invoicing phased from 2022-23 Demo account live	
Slovakia	Centralised (prototype) Post-audit (B2B)	Prototype for B2B and B2G, Country specific UBL 2.1 format Expected RTIR by 2023	
Slovenia	Centralised, Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers Peppol enabled Considering b2b e-invoicng	
Spain	Centralised (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers Extended to sub-contractors of B2G suppliers	
Sweden	Peppol (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers e-order mandate via Peppol	
Switzerland	Interoperability (B2G) Post-audit (B2B)	Implemented for B2G buyers and suppliers PDF considered e-invoice	
Turkey	Centralised Real-Time report (e-Arşiv)	Three invoice processes: depending on taxpayer profile, industry and size	
UK	Peppol (NHS-B2G) Post-audit (B2B)	Implemented for B2G buyers Peppol mandatory for all buyers and suppliers within B2G Healthcare sector	
Ukraine	Post-audit (B2B)	E-invoicing is not mandatory. However, there is a separate reporting schema for the invoicing data to the tax authority	
	Liechtenstein Lithuania Luxembourg Netherlands Norway Poland Portugal Romania Russia San Marino Sarbia Slovakia Slovakia Slovenia Slovakia Slowenia Syain Lurkey UK	LatviaPost-auditLiechtensteinPost-auditLithuaniaCentralised, Peppol (B2G) Post-audit (B2B)LuxembourgPeppol (B2G) Post-audit (B2B)NetherlandsPeppol (B2G) Post-audit (B2B)NorwayPeppol (B2G) Post-audit (B2B)PolandPeppol (B2G) Post-audit (B2B)PortugalCentralised 2023 Peppol (B2G) Post-audit (B2B)RomaniaCentralised (B2G) Post-audit (B2B)RomaniaCentralised (B2G) Post-auditSan MarinoPost audit Centralised: cross borderSerbiaCentralised (prototype) Post-audit (B2B)SloveniaCentralised (prototype) Post-audit (B2B)SpainCentralised (B2G) Post-audit (B2B)SwedenPeppol (B2G) Post-audit (B2B)SwitzerlandInteroperability (B2G) Post-audit (B2B)SwitzerlandInteroperability (B2G) Post-audit (B2B)LitexpPeppol (B2G) Post-audit (B2B)SwitzerlandPeppol (B2G) Post-audit (B2B)LitexpPeppol (B2G) Post-audit (B2B)SwitzerlandPeppol (B2G) Post-audit (B2B)LitexpPeppol	LatviaPost-auditImplemented for B2G buyers only XML and Peppol BIS format enabledLitechtensteinPost-auditEmail submission in EN (xml) or pdf format B2GLithuaniaCentralised, Peppol (B2G) Post-audit (B2B)Voluntary B2G suppliers Peppol enabled (S2G)LuxembourgPeppol (B2G) Post-audit (B2B)Voluntary B2G suppliers Peppol enabled (S2G)NetherlandsPeppol (B2G) Post-audit (B2B)Implemented for B2G buyers and suppliers Peppol enabled (S2G)NorwayPeppol (B2G) Post-audit (B2B)Implemented for B2G buyers and suppliers Peppol enabledPost-audit (B2B)Peppol enabled (B2G) for now Pespol enabled (B2G) for now Pespol (B2G) Post-audit (B2B)PortugalCentralised (B2G) Post-audit (B2B)Peppol enabled (B2G) for now Mandatory e-invoicing for all from 2023PortugalCentralised (B2G) Post-audit (B2B)Einvoicing polt from Sept 2021RussiaInteroperabilityE-invoicing not mandatory, but if done then must follow interoperability frameworkSan MarinoPost-audit Post-auditB2G e-invoicing plased from 2022-23 Deprol enabledSlovakiaCentralised (prototype) Post-audit (B2B)Prototype for B2B and B2G, Country specific UBL 2.1 format Expected KTIR by 2023SlovakiaCentralised (Ppol (B2G) Post-audit (B2B)Prototype for B2B and B2G, Country specific UBL 2.1 format Expected KTIR by 2023SlovakiaCentralised (Ppol (B2G) Post-audit (B2B)Envoicing plased from 2022-23 Depol enabled

e-Invoicing/CTC models - EUROPE



KEHITYS GLOBAALISTI

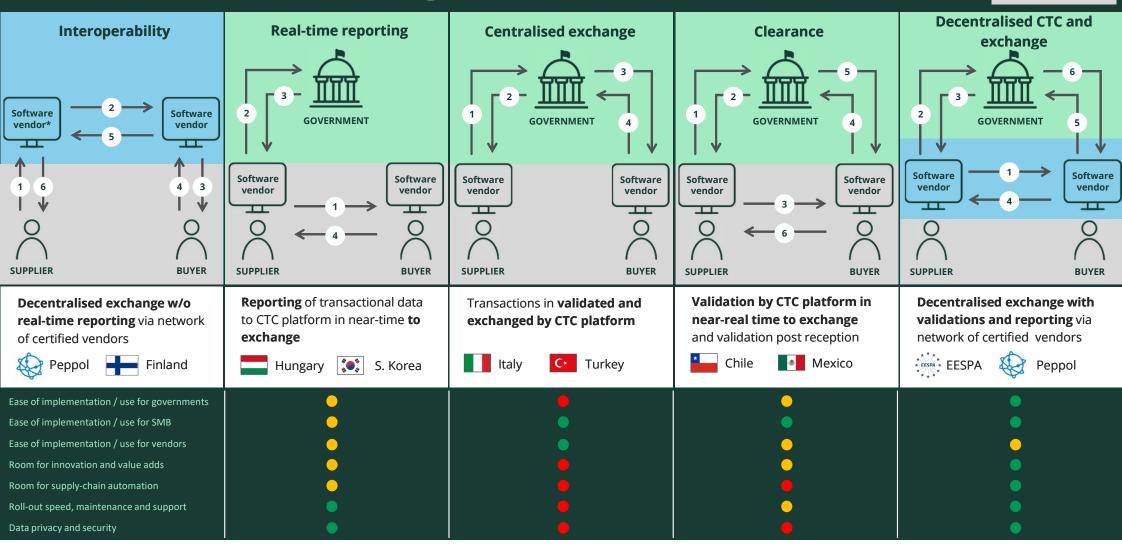
Challenges



* i.a. ERP, SP, EDI, WF, etc.

Regulated Standardized Non-standardized

Base e-Invoicing / CTC models



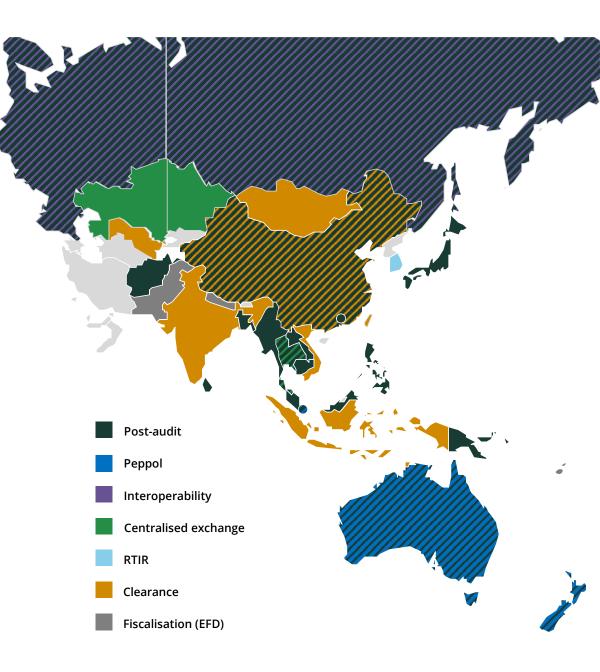
e-Invoicing/CTC MODELS - LATAM

ArgentinaClearance (pre & Post)Implemented for most taxpayersBelizePost-auditn.a.BoliviaClearance (post)Testing pilot program: Dec 2021ChileClearance (pre)Multiple regimes depending on invoice type (3 types)ColombiaClearance (pre)ImplementedCosta RicaClearance (pre)Implemented for most taxpayersCubaClearance (pre)ImplementedCubaPost-auditImplementedDominican RepClearance (post)ImplementedCubaClearance (post)Implemented or most taxpayersEuadorClearance (post)ImplementedFrench GuianaPost-audit, Moving to Clearance (pre)ImplementedGuatemalaDelegated - Clearance (pre)ImplementedGuatemalaDelegated - Clearance (pre)ImplementedMaxicoDelegated - Clearance (pre)ImplementedPanamaDelegated - Clearance (pre)ImplementedParaguayPost-audit / Clearance (post)ImplementedParaguayDelegated - Clearance (post)ImplementedPruDelegated - Clearance (post)ImplementedParaguayPost-audit / Clearance (post)ImplementedParaguay<	COL	UNTRY	MODEL	MANDATE DATES
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		Suriname	Post-audit	• n.a.
Venezuela Post-audit • n.a.		Uruguay	Clearance (post)	• Implemented
		Venezuela	Post-audit	• n.a.



NP [2]8 [@Trent Targa] this does not match the global map right now? :) Nazar Paradivskyy; 22.12.2021

со	UNTRY	MANDATE DATES & OTHER INFO
	Afghanistan	
	Australia	Peppol will become mandatory for gov. entities during 2021-2022
	Bangladesh	n.a.
	Cambodia	Post-audit
	China	Implementation phase for e-fapiao is started
	Fiji	Implemented
	Hong Kong	Voluntary portal for government invoicing
	India	Mandatory for business with revenue over Rs 50 crore
	Indonesia	Implemented "E-faktur Pajak" system for invoice validation
	Japan	Introduction of mandatory "Qualified invoicing system"
	Kazakhstan	All VAT payers must issue electronic invoices via the E-invoicing System (IS ESF)
	Laos	
	Malaysia	CTC mandate considered, Leaning towards Peppol CTC
	Mongolia	Implemented
	Myanmar	Post-audit
	Nepal	
	New Zealand	Peppol implemented for government buyers
	Pakistan	Implemented on retailers POS systems
	PNG	
	Philippines	Considers Peppol CTC/ Korean style RTIR from 2022
	Russia	E-invoicing not mandatory, but if done then must follow interoperability framework
	Singapore	Peppol implemented for B2G Widely adopted on B2B transactions
	Sri Lanka	n.a.
	South Korea	Mandatory for all domestic taxpayers
	Taiwan	Paper and e-invoice work parallel. However, many businesses have switched to e-invoicing.
	Thailand	On voluntary basis. Taxpayers can choose upload e-invoices to the Revenue Department via a portal or email
	Uzbekistan	Implemented
	Vietnam	Starting from 01.07.2022



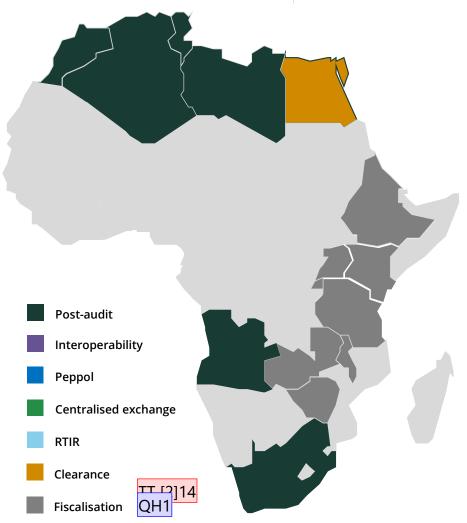
CTC MODELS – NORTH AMERICA

COUNTRY	MODEL	MANDATE DATES
USA	Post Audit	Developments with the BPC e-invoicing framework
Canada	Post audit	Looking into Peppol
Mexico	Delegated - Clearance (pre)	Implemented



e-Invoicing/CTC models - AFRICA

COUNTRY		MODEL	SUPPORT
	Angola	Post-audit	AR can be supported. AP can be supported. Not actively pursued atm. SII not in scope of Pagero services
	Egypt	Clearance (taxpayer)	AR cannot be supported, as e-signing must happen within the taxpayers "custody". AP can be supported. Not actively pursued atm.
	Ethiopia	EFD	
	Kenya	EFD	AR cannot be supported, as it requires special hardware on taxpayer's premises. AP can be supported. Not actively pursued atm.
	Malawi	EFD	
	Rwanda	EFD	
	South Africa	Post-audit	AR is supported. AP is supported.
	Tanzania	EFD	AR cannot be supported, as it requires special hardware on taxpayer's premises. AP can be supported. Not actively pursued atm.
	Uganda	EFD	AR can be supported. AP can be supported. Not actively pursued atm.
	Zambia	EFD	
	Zimbabwe	EFD	



TT [2]14 [@Qamar Al Hkim]

Can you look into the EFD countries I have listed and find out when they were implemented and if the exchange of B2B invoices is effected.

Additionally, there are many different varieties of EFD. i.e, EFP - electronic fiscal printer, ESD- Electronic signature device, ETR-Electronic cash (Tax) register ETC

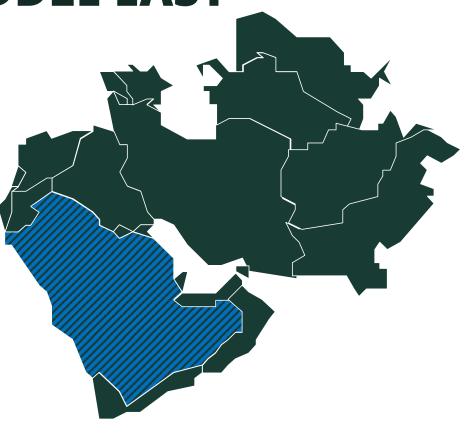
Trent Targa; 30.9.2021

QH1 Sure, I added this on my Trello.

Qamar Al Hkim; 12.10.2021

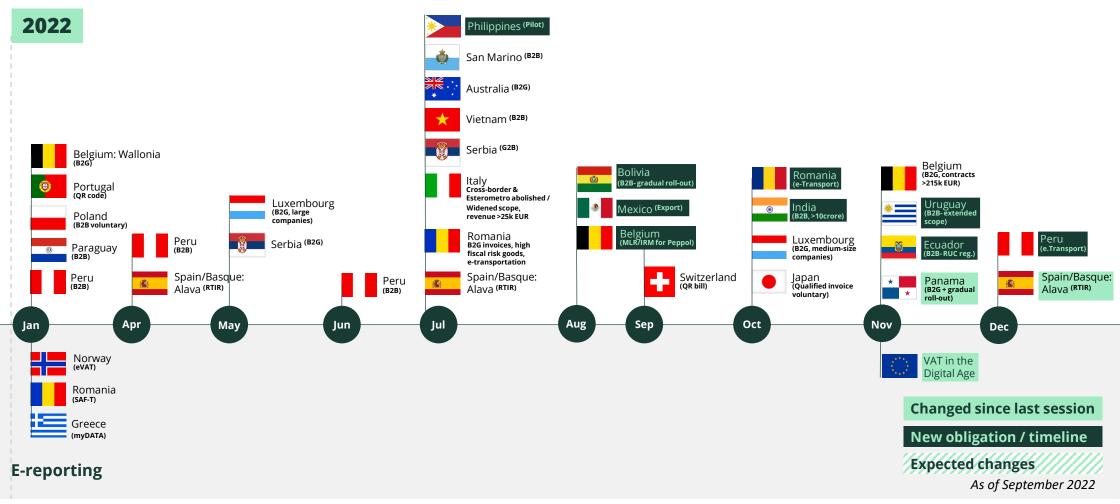
CTC MODELS – GCC & MIDDLE EAST

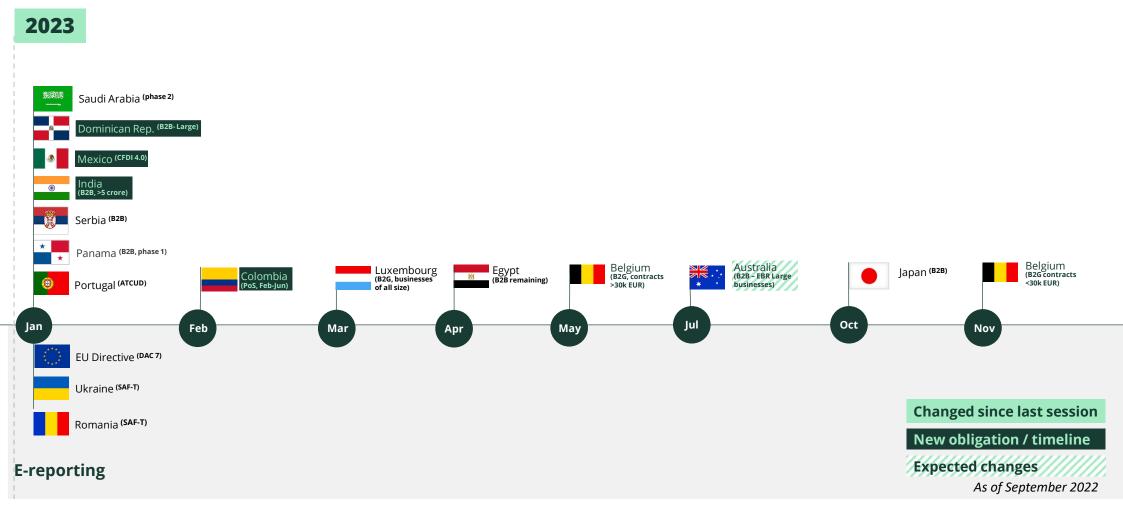
COUNTRY		MODEL	MANDATE DATES & OTHER INFO
	Bahrain	Post-audit	Recently introduced VAT
	Jordan	Post-audit	Considering CTC with clearance features
	Kuwait	Post-audit	Considering CTC
	Lebanon	Post-audit	N.a.
	Iran	Post-audit	N.a.
	Iraq	Post-audit	N.a.
	Israel	Post-audit	N.a.
	Oman	Post-audit	Recently introduced VAT Considering CTC
	Qatar	Post-audit	Expected to implement VAT soon
	Saudi Arabia	Post-audit Clearance (future)	e-invoice generation phase from 2021 Simplied invoice reporting and Clearance for standard invoices 2023
	Syria	Post-audit	N.a.
	United Arab Emirates	Post-audit	Recently introduced VAT Considering CTC
	Yemen	Post-audit	N.a.

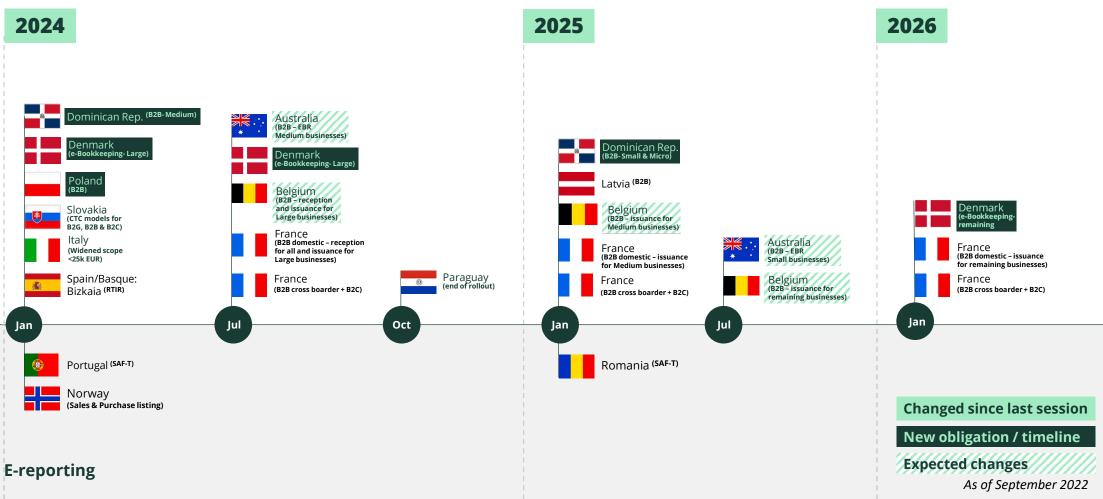


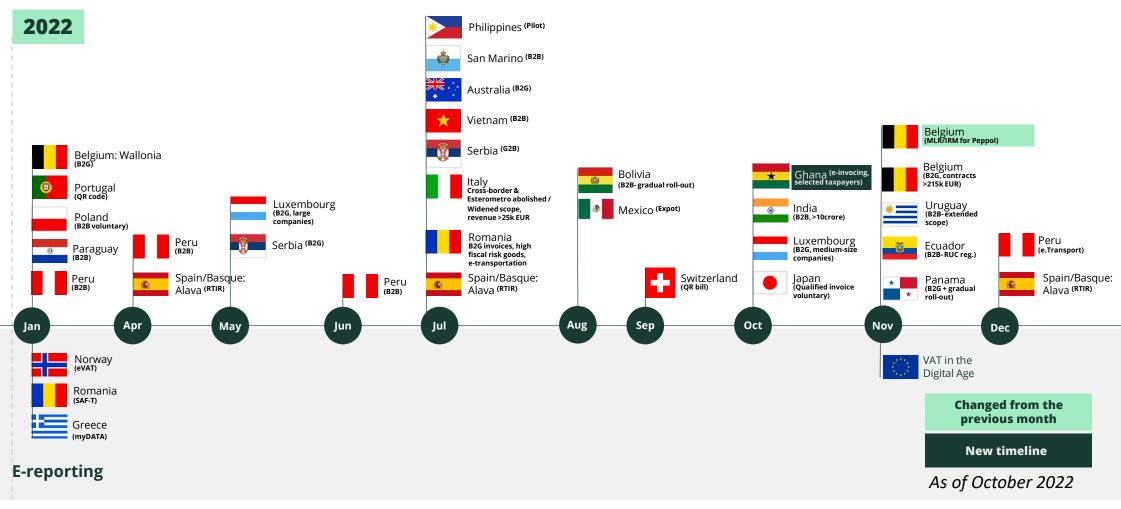


TULEVAISUUS



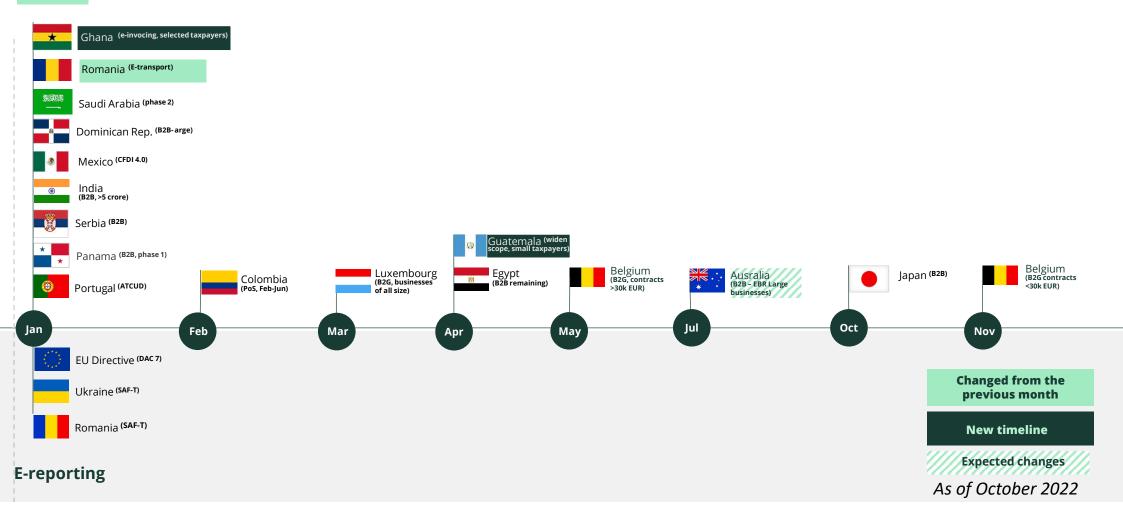


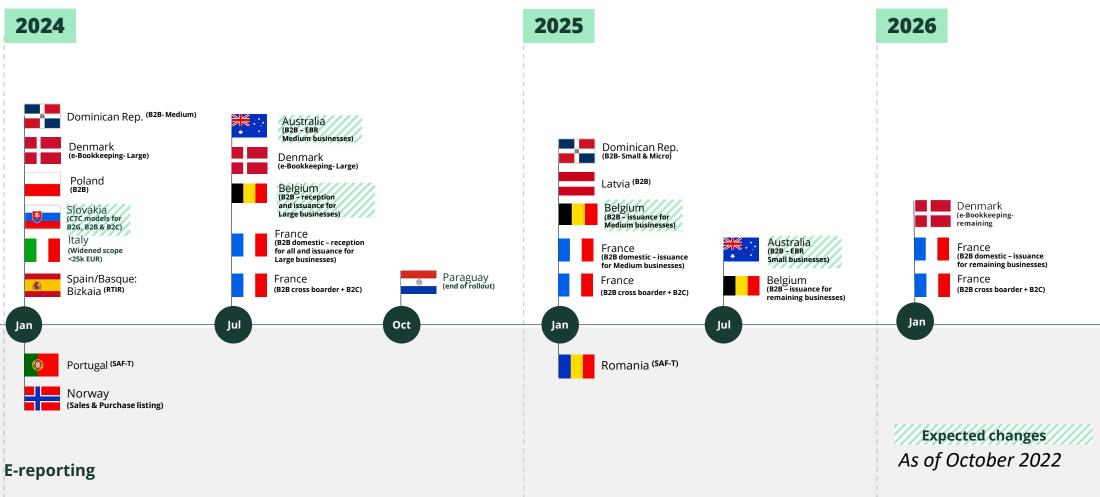




E-invoicing/CTC

2023

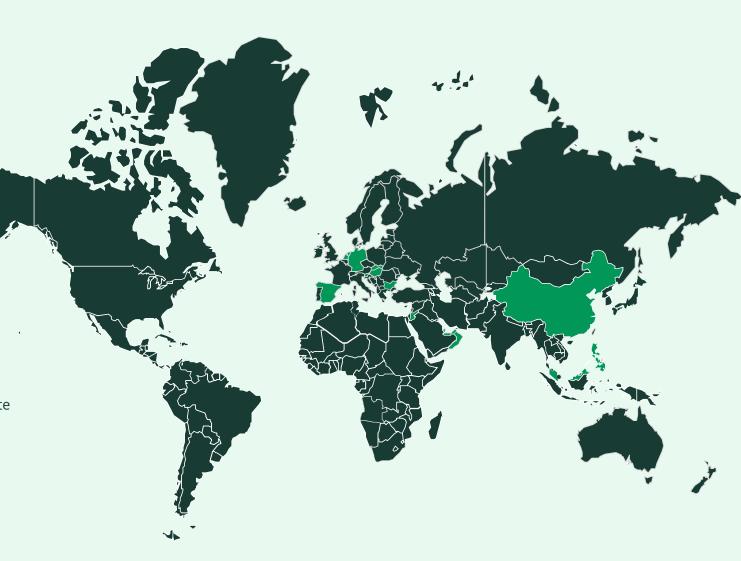




Rumors

VAT in the Digital Age – proposal by DGTAXUD/EC on 16th Nov, then passed for review and approval by the Council.

- Slovakia mandate expected in 2024
- Slovenia working on B2B CTC mandate
- Spain investigating country-wide CTC
- Hungary SAF-T
- Germany CTC mandate in the trafficlight coalition agreement, but more details are pending
- O UAE, Qatar, Oman, Jordan, Bahrain early stages of exploring CTC alt. running RFP
- O Malaysia initiated CTC project group. Mandate is not likely earlier than 2024
- O China move towards e-invoicing 2023-24
- 🕗 Bulgaria SAF-T



CTC beyond invoice

Invoice responses

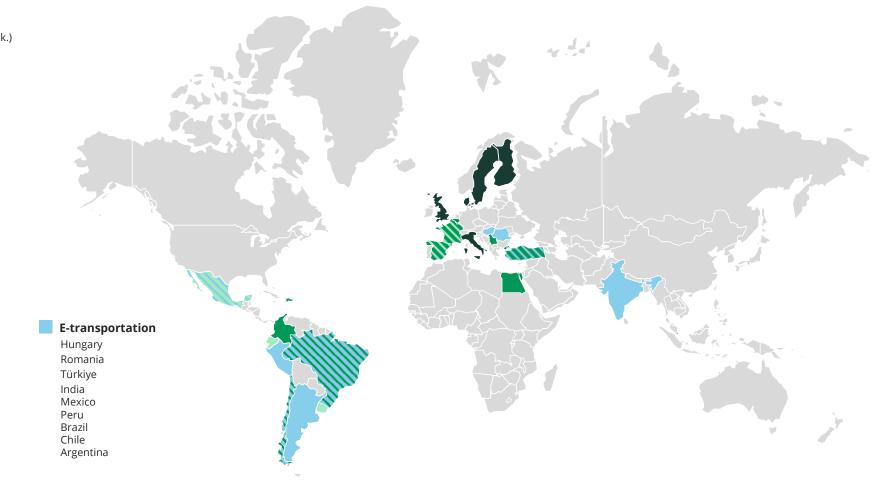
Colombia (mandatory ack.) Dominican Rep. (mandatory ack.) Brazil (voluntary) Chile (<8 days) Belgium (B2G mandatory) France (planned) Spain (planned) Serbia (<15 days) Singapore (voluntary) Türkiye (mandatory) Egypt (mandatory)

E-ordering

Sweden (B2G >50 FTE agency) Finland (planned) Denmark (planned) UK (B2G healthcare) Italy (B2G healthcare) Singapore (voluntary)

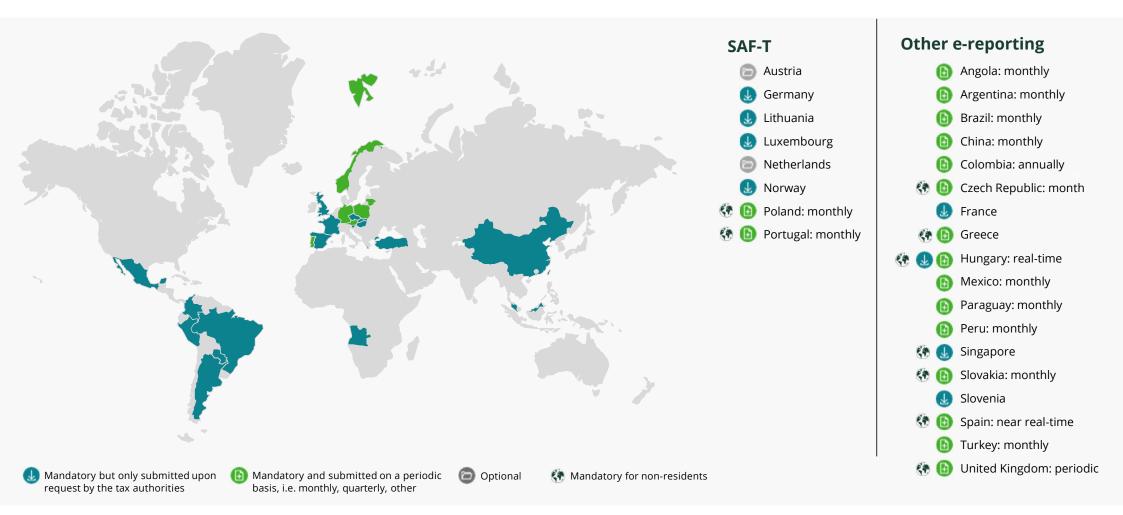
Payment confirmation

France (planned) Spain (planned) Mexico Ecuador Uruguay



Global overview

E-reporting (including SAF-T)







Kiitos!

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